# (C S 51)

# 7LOYOLA COLLEGE (AUTONOMOUS), CHENNAI - 600 034

B.Com., DEGREE EXAMINATION - CORPORATE SEC.

## FIRST SEMESTER - APRIL 2013

#### **BC 1500 - BUSINESS MANAGEMENT**

Date: 09/05/2013 Dept. No. Max. : 100 Marks
Time: 1:00 - 4:00

# PART - A

#### **Answer ALL the questions:**

 $(10 \times 2 = 20 \text{ marks})$ 

- 1. Differentiate between 'management' and 'administration'.
- 2. What is unity of command?
- 3. Explain 'Scalar principle'.
- 4. What is functional foremanship?
- 5. What are decision trees?
- 6. State any two differences between 'line' and 'staff'.
- 7. Who are autocratic leaders?
- 8. Give any two techniques of control.
- 9. What are Ego/Esteem needs of an individual?
- 10. Define coordination.

#### PART – B

#### **Answer any FIVE questions:**

 $(5 \times 8 = 40 \text{ marks})$ 

- 11. Explain briefly the concepts of delegation and decentralization in management.
- 12. Write a note on Organisation charts and manuals.
- 13. Describe the Graicunnas' theory of Span of Control.
- 14. State the advantages of promotion by seniority.
- 15. Explain Taylor's Scientific management.
- 16. Detail the decision making process.
- 17. Describe Maslowe's Need theory.
- 18. What is departmentation? Explain the important types of departmentation.

### PART - C

#### **Answer any TWO questions:**

 $(2 \times 20 = 40 \text{ marks})$ 

- 19. Define 'Communication'. Explain the barriers to effective communication.
- 20. Explain the important theories of leadership.
- 21. Briefly describe the internal and external sources of recruitment.

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